



quarterly report
FOR THE
SECOND QUARTER ENDED
JUNE 30, 2019

2019

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Economic Development Q2 Quarterly Report

Business Milestones

5 year Milestones

LauraBella Custom Cakery
The Barn Owl

10 year Milestone

Elite Promotional Marketing

15 Year Milestones

d'Fy Hair Studio
Joffre's Water

25 Year Milestone

Jo's Yarn Garden

30 Year Milestone

Stony Vacuum & Repair
Shop

45 Years

G O's Ditching

50 Year Milestones

Village Fashions
Parkland Cycle & Lawn Ltd

70 Year Milestone

Parkland Farm Equipment
1990 Ltd.



New Business Visits

Mayor Choy, along with President Kevin White of the Stony Plain & District Chamber of Commerce hit the town to visit newly established businesses who opted to not throw a grand opening.

The businesses visited were:

- Rodina Cabinets,
- Revolutionary Light Therapy,
- Crown & Fox Boutique,
- Travelling Wilbury Tattoo Company, and,
- Twenty Eight Urban Kitchen.

Grand Opening Events

During the second quarter, several businesses hosted grand opening events! At these events, Mayor and Council were in attendance.

Events were held by:

- BakeCraft Boutique Bakery,
- Trinus Computers,
- Gypsy Chicks,
- Your Dollar Mart Plus,
- Truwood Artisans,
- Medicine Shoppe, and,
- Modern Farmhouse.

We look forward to seeing these businesses thrive!

Business Visitations

In Q3, we commence the annual **Business Visitation Program**. This program has been created to enable the Economic Development Team to understand the goals of our local businesses, build relationships with key employers, identify and address company and community concerns, identify and assist in expansion opportunities, and identify companies at risk.

This year 15 businesses have been identified to interview.



**UNBRIDLED
POSSIBILITIES**

Support of Downtown Businesses

Throughout this quarter, the Town has remained committed to supporting our downtown businesses during the Downtown Re-development Project.

One of the cornerstones of our support came in the form of a coupon book that was distributed across the Town. You could find them at the Chamber of Commerce, hotels, many businesses, as well as festivals across the Tri-Region area. The intention of these books was not only to incentivize customers to shop downtown, but to also

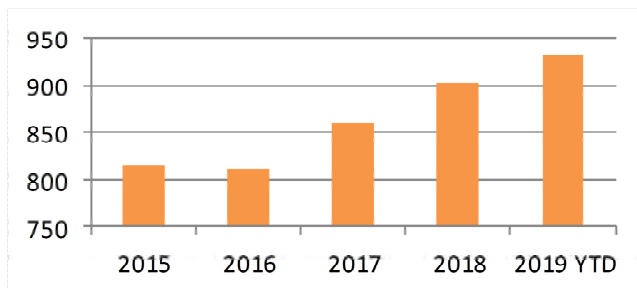
take advantage of any visitors to the region.

Our initial print of 5,000 coupon books was so successful that 6 weeks later we had to order additional books just to satisfy demand through the rest of the Spring.

Signage has also placed throughout the Town, with a focus on the core to ensure that traffic is being directed to the businesses which are most affected by the re-development and spread the message to support local and experience our historic downtown.



Business License Stats



Q3 Happenings

In the third quarter, we expect to ramp up activities with the previously mentioned Business Visitation Program. The Ambassador of Action Award nomination process will also launch, and we will be working closely with Communications and the business community to solicit nominations before the September deadline.

Preparation will also begin for the review of the Cannabis aspects of the Business License Bylaw which goes to Council in Q4.

Additionally, we will also be meeting with new builders and developers to get feedback from our GROW booklet campaign that went live in early June.

Finally, come September, Stony Plain will once again play host to the Realtors', Builders', and Developers' Reception. This year we have decided to bring catering in house, and will be using the talents of our new golf course kitchen and catering staff.





Culture & Tourism Development



Credit: Clayton Bellamy

Enduring Connections

On May 31 the newest public art work was unveiled in Heritage Park.

The sculpture was created by Paul Reimer, a blacksmith artist from British Columbia, using centuries old forging techniques.

The artwork represents the core values on which Stony Plain was built and will carry into the future. It is, at its heart, about building community

Outdoor Pianos

The Outdoor Piano Project is an initiative of the Cultural Master Plan and the Public Art Program. Both plan and program were created to strengthen Stony Plain's cultural sector.

This year two donated pianos have been painted by local visual artists Daphne Cote and Duncan Mackay. They are placed in Rotary and Shikaoi Parks and are available for the public to play.

Summer Sessions

The 5th annual Summer Sessions concert series kicked off on June 19th with Clayton Bellamy and Flint and Feather performed the second concert June 26th.

Both concerts were moved indoors due to weather but were well received with an average of 125 attendees.

The concert series continues until August 7th on Wednesday evenings. The series highlights Canadian talent

Coming Next Quarter

Canada Day Art Walk & Citizenship Ceremony, July 1

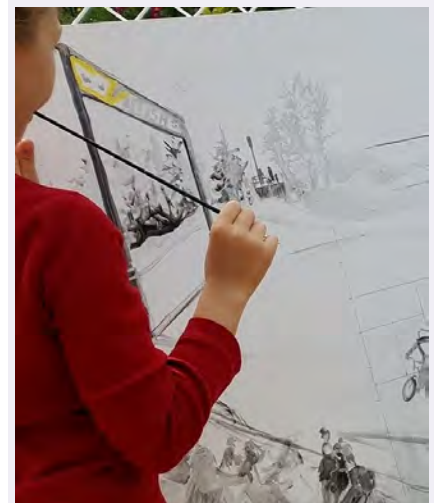
Horse and Wagon Mural Tours, Alternating Saturdays
July 6 - August 17

Riders, Mural Unveiling,
July 18

Summer Sessions,
Wednesdays Until August 7

Good Samaritan Society,
Mural Unveiling,
September 12

Alberta Culture Days,
September 27 - 29





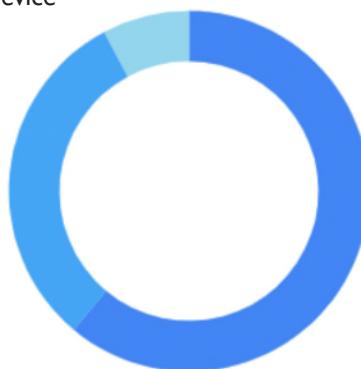
6678 +5.3%
 5527 +0.6%
 1928 +9.4%
 308 +9.6%
 41,852 NEW USERS

Communications

Top 10 Webpages

1. Farmers' Days - Town of Stony Plain
2. Town of Stony Plain
3. Farmers' Days Rodeo and Exhibition - Town of Stony Plain
4. Page Not Found - Town of Stony Plain
5. Careers with the Town - Town of Stony Plain
6. Garbage Organics and Recycling - Town of Stony Plain
7. Calendar - Town of Stony Plain
8. News Releases - Town of Stony Plain
9. Census - Town of Stony Plain
10. news search - Town of Stony Plain

Device



Mobile 61.0% ↑15.4%
 Desktop 31.1% ↓15.4%
 Tablet 7.8% ↓0.1%

Website Analytics

In coordination with ESolutions, we redirected 100 more 404 Page Not Found results to the appropriate new URL on our website which has made a significant change to the top ten webpages this quarter. We have also seen a change in device access to the site with a 15.4% increase in mobile users.

Connect with Council

The Tri-Municipal Expo was another opportunity for Council to Connect with residents. The 3-day event saw 1,630 people. The Connect with Council booth provided a relaxed and comfortable setting for meaningful one-on-one interactions. Information was also made available on the relaunch of "the Don't Just Trash It!" campaign.

Don't Just Trash It!

With global changes to recycling and a new contract with our waste pickup provider, we relaunched the "Don't Just Trash It!" campaign. Communications started in April encouraging residents to think before they purchase, compost, recycle and trash. Door knockers, stickers, social media and radio commercials have been promoting this message. Videos are coming in the fall.

Highlights

- Don't Just Trash It! Campaign
- Signage Strategy Implementation
- My Waste/Recycle Coach Conversion



Coming next quarter

- Don't Just Trash It! Video Campaign

Social Media Engagement analytics as compared to Q1 2019

f Engagement

16K
engagements

↑11K from 4.6K

f Engagement by Type

Reactions ↑7.2K **10K**

Comments ↑2K **3K**

Shares ↑2K **2.9K**

t Engagement

517
engagements

↑257 from 260

t Engagement by Type

Likes ↑165 **287**

Retweets ↑90 **220**

Replies ↑2 **10**

@ Engagement

814
engagements

↑568 from 246

@ Engagement by Type

Likes ↑561 **803**

Comments ↑7 **11**

in Engagement

37
engagements

↓17 from 54

in Engagement by Type

Likes ↓4 **23**

Shares ↓14 **13**

Comments ↑1 **1**

Communications Initiatives

Signage Strategy Phase II

PM Signs has installed signage at the Outdoor Pool & Rotary Spray Park, Rotary Recycling Centre, and Public Works as part of the Phase II of the Signage Strategy Implementation. Since these photos were taken, there's still some finishing work to be done on these three signs.



My Waste/Recycle Coach App Conversion

In Q2 of 2019, due to changes to Apple's App Store Review Guidelines, Recycle Coach was notified that it must discontinue its My-Waste app. As a result, Communications needed to launch a campaign targeting our current users and get them to switch over to Recycle Coach to continue receiving waste and recycling information. The campaign

will continue throughout the year as it will take residents some time to fully switch. Current users of MyWaste will receive push notifications directly on their devices to remind them of the change. The My-Waste app download was removed on June 14.

We have noticed a significant increase in users this quarter, primarily on our website.

	Q2	Q1
Total Users	8,001	4,789
My Waste App (Android)	635	605
My Waste App (iOS)	2,057	1,904
Recycle Coach App (Android)	211	20
Recycle Coach App (iOS)	487	52
Web App(s)	4,369	1,989
Recycle Coach Website	242	219



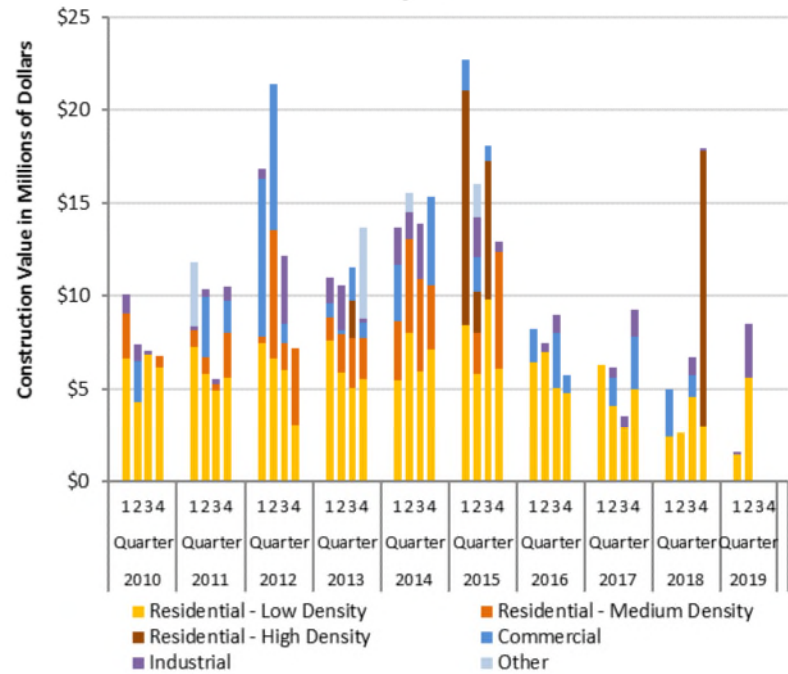
Planning & Infrastructure

2019 Second Quarter Permit Statistics

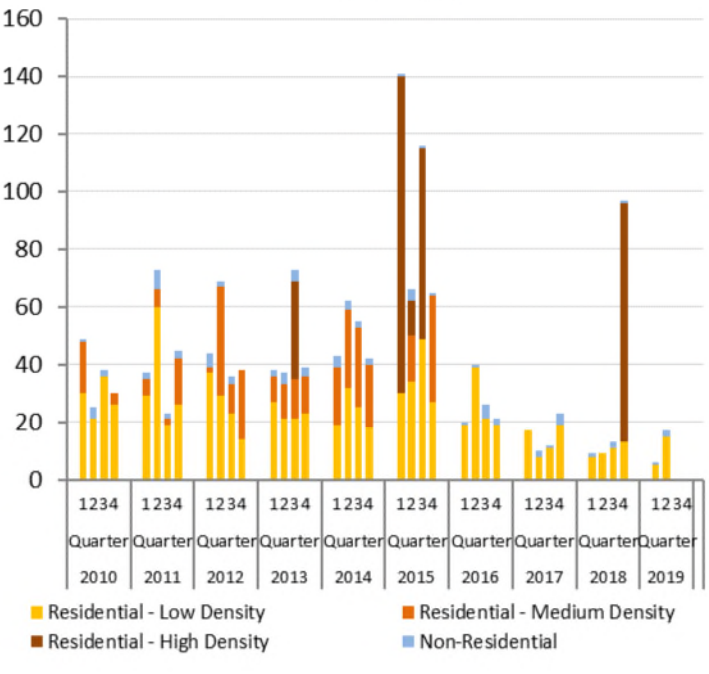
Second quarter residential construction in 2019 comprised a total of 15 housing starts – 9 detached and 6 semi-detached dwelling units. Their estimated value was about \$5.6 million.

Two industrial permits were issued in the second quarter of 2019 with an estimated value of \$2.8 million. No commercial or other permits were issued.

Stony Plain Building Permit Construction Value by Land Use



Number of Stony Plain Building Permits by Land Use





Stony Plain Fire Department

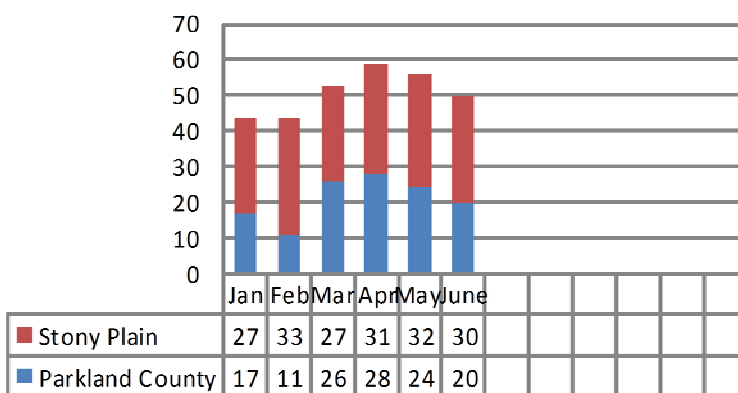


Demo cells - "BEFORE"



Demo cells - "AFTER"

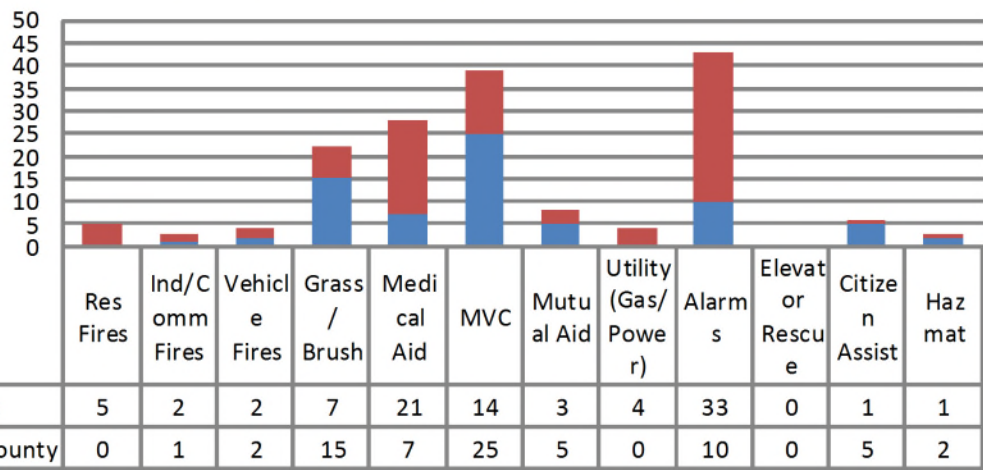
2019 Responses



Fundraising from Muscular Dystrophy. A record amount was raised at the Co-op Hot dog sale. All funds raised are donated to MD research.

Community, Commitment, Compassion

Q2 2019 - Fire Responses by Category



Highlights from the 2nd Quarter include:

April

- SPFD recruits were active learning their trade. Recruits spent multiple weekends learning firefighting and first aid skills. Training is progressing and recruits are able to respond to incidents with their crew, under supervision.
- The 2018 SPFD Recruit class completed their National Fire Protection Association Level 1 training. This formal event was attended by family and friends to mark this tremendous accomplishment. This Internationally recognized training milestone was celebrated with firefighters receiving their certificates and their helmet fronts.
- SPFD hosted our annual Spousal Support Night. Nineteen Spouses and Significant others enjoyed a delicious meal prepared, cooked and cleaned up, by our Firefighters. It was a great opportunity for networking and building supportive relationships. The night ended with the creation & painting of a sign as a souvenir of the evening.



Threatened properties north of Manning

May

- SPFD hosted an Emergency Preparedness event at Heritage Park. Community partners, RCMP, AHS, Fortis, Rural Crime Watch, Victim Services, Atco Gas, West Parkland Gas participated in this important event. The goal was to promote personal preparedness and connect our residents with agencies who would be involved during an emergency. The main demo was burning two identically constructed and furnished cells. One had a residential sprinkler system and one did not. The crowd was in awe with the results. Members received great feedback from the estimated 600 residents who attended. Watch the video "*Emergency Preparedness Day 2019*" on YouTube.
- SPFD members answered the call for assistance once again. The Office of the Fire Commissioner requested help and 4 SPFD firefighters headed to Manning to assist with the out of control wildfire that was threatening their Community. Much great work was done to protect the residents property. No occupied homes were lost during his fire.



Spousal Support Night networking

June

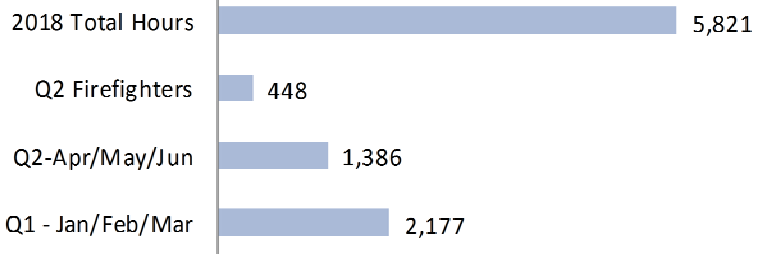
- SPFD once again participated in Farmers Days. Members walked the route and operated a booth on the exhibition grounds to "Fill A Boot" for Muscular Dystrophy. This charity is near and dear to SPFD hearts. SPFD has been an active supporter of MD for many years and have raised thousands of dollars.
- SPFD members traded their fire helmets for aprons, for a little while, to help out a both McDonalds McHappy Day and Tim Horton's Camp Day. Members helped behind the counter and collected donations to raise money for these very worthy charities. McDonalds and Tim Hortons and great Community partners.



SPFD recruit training

2019 Training Hours

■ Quarter Total

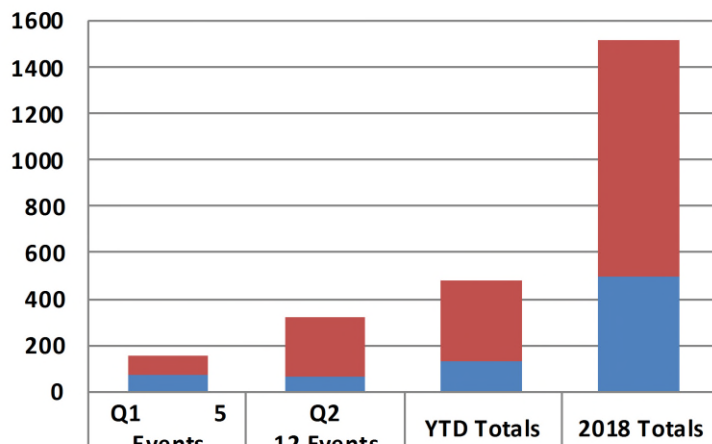


2018 Recruit Graduation Ceremony



Firefighter bailout drills. Always learning new skills

Fire Prevention Activities



CHILD Participants	91	256	347	1026
ADULT Participants	68	62	130	494



Educating future firefighters



Joint Pump training with Spruce Grove Fire Services



Haz Mat 472 Operations Level Training



Smoke plume from the Emergency Preparedness Day - Burn Cell Demo



SPFD Members responded to assist the residents of Manning and the County of Opportunity

Stony Plain Enforcement Services



Provincial Statutes Enforcement

Peace Officers issued 231 violation tickets and 174 warnings this quarter. 5 laser speed enforcement operations and 3 roadside inspection operations were conducted. The most enforced provincial offences this quarter were:

- 1. Distracted driving (61 violations)
- 2. Speeding (17 violations)
- 3. Fail to obey traffic control device (13 violations)



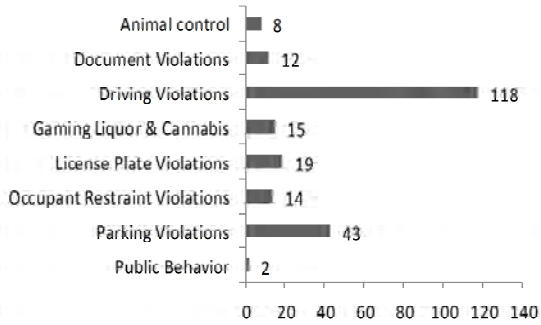
Bylaw Enforcement

During this quarter Stony Plain Enforcement Services responded to 594 incidents. Of these 594 incidents, 110 of the files were Officer generated through proactive patrols or Community Service actions.

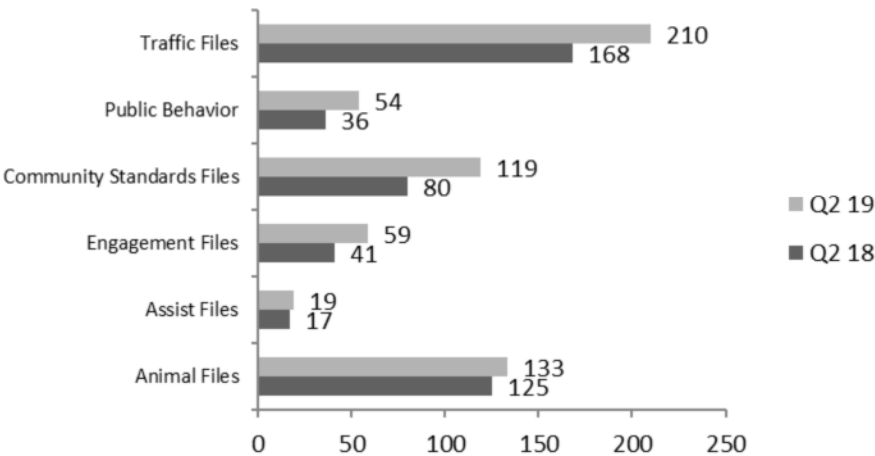
The most observed issues this quarter were:

- 1. Parking complaint files (116 files)
- 2. Unsightly property files (64 files, 30 of these being generated as a result of the treasure hunt)
- 3. Dog at large files (56 files)

2019 2nd Quarter Violations

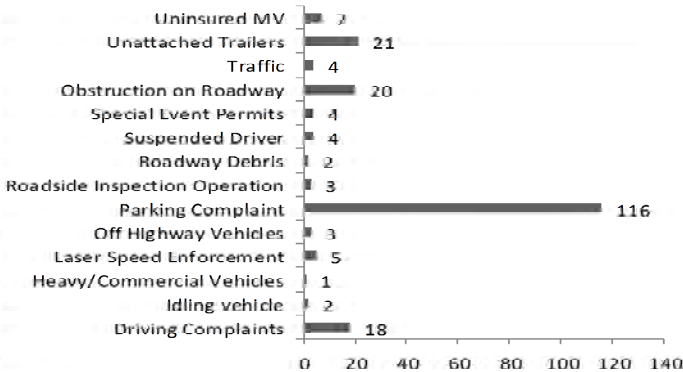


2019 2nd Quarter File Summary

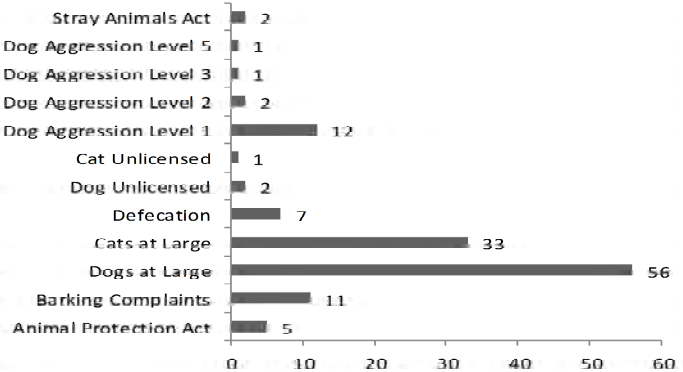


CPO Blatz with MyPATH students

2019 2nd Quarter Traffic Files



2019 2nd Quarter Animal Control Files



Spring weather made it easier for our Peace Officers to be out in the community more! During this quarter Community Peace Officers:

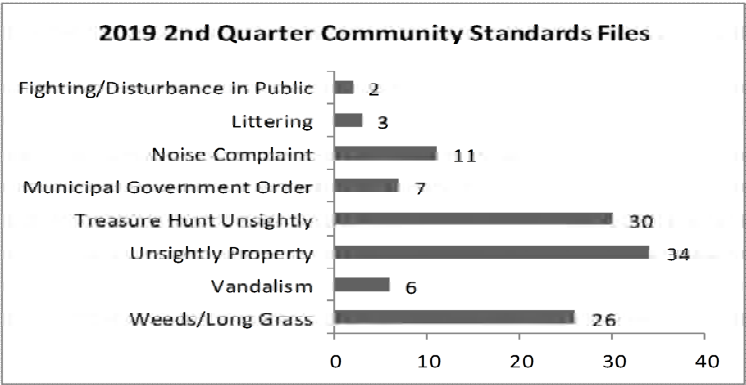
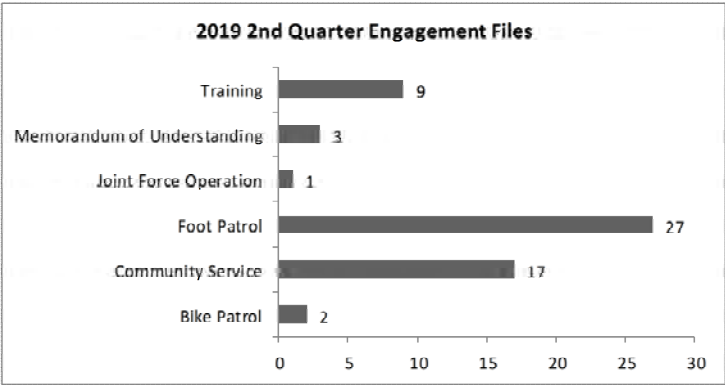
- Completed 27 Foot Patrols throughout the community
- Completed 2 Bike Patrols
- Attended the Youth Center to continue to help with the Bike Building Program
- Provided a “Ridealong” to an individual interested in a law enforcement career.
- Continued involvement in the “My PATH” Program going on walks of the community with the students and completing crafts with the students
- Attended Arbour Day festivities
- Biked with students to attend the Mental Health Parade Celebrations
- Provided crosswalk awareness to those using the new lighted crosswalk on 779 from 57 Avenue



CPO Penner at OC Instructor Training

Law enforcement is a constantly evolving field which requires ongoing training and development. This quarter Stony Plain Community Peace Officers attended:

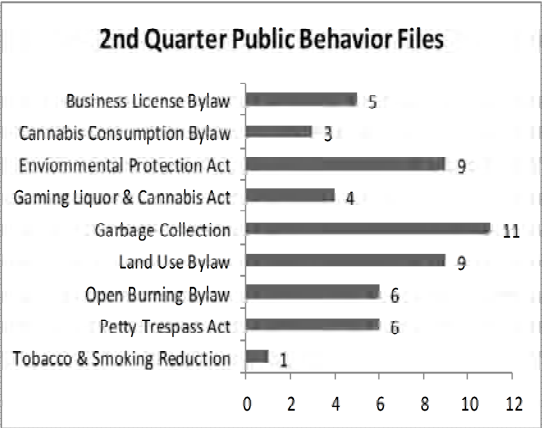
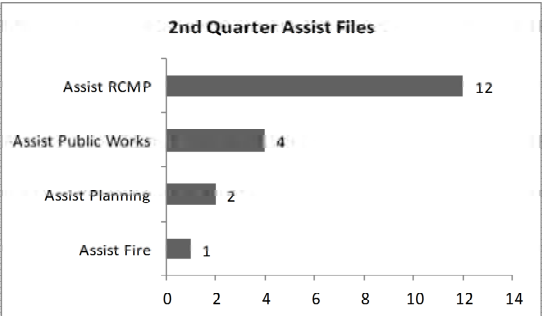
- Re-Integration Program Training for Officers involved in critical incidents
- Alberta Municipal Enforcement Association Spring Training Conference
- Crowd Awareness Training to better prepare our Peace Officers for large scale events such as Farmers Days
- Close Vehicle Quarters training in the event weapons are brandished on Peace Officers during traffic stops
- Instructor level OC spray certifying two of our Peace Officers as instructors to bring recertification's and training in house, increasing department efficiency.



We can accomplish great things when people work together, therefore Enforcement Services collaborates with agency partners to provide the best possible service to our communities. Our Peace Officers did this in the following ways:

- The Planning Department and Enforcement collaborated on 2 files.
- Public Works and the Peace Officers worked together on 4 matters.
- Stony Plain Enforcement conducted 1 Joint Force Operation with Parkland County Peace Officers within Parkland County.
- Stony Plain utilized the Memorandum of Understanding on 3 occasions issuing violations for offences witnesses in neighboring communities.
- The Peace Officers assisted Fire Services with a grass fire file.
- Stony Plain Peace Officers assisted the RCMP in some of the following ways:
 - 1 Motor Vehicle Collision
 - 4 Found Property matters
 - Recovery of 3 stolen vehicles during the course of the Peace Officers duty

Stony Plain Peace Officers, Parkland County Peace Officers, Spruce Grove Peace Officers and the RCMP all worked together as one unit during Farmers Days weekend. This team of integrated Officers managed traffic control for the parade and were present on the fair grounds on foot, on bike and through out Town all weekend.



Stony Plain, Parkland County, Spruce Grove Peace Officers and the RCMP team for Farmers Days

This quarter Grant MacEwan University Field Placement Program student Scott Pierce completed his Field Placement with the Community Peace Officers. We wish him all the best as he continues his pursuit of a law enforcement career!

This quarter Stony Plain Peace Officers welcomed Seasonal Bylaw Enforcement Officer Jasmeet Gill to the Enforcement Services Team. He will be with us until September to help ease the demand on our full time Peace Officers during the busy festival season the warmer months bring.





Programs



Farmers' Days Exhibition and Rodeo

Second Quarter Highlights

Farmers' Days Rodeo & Exhibition
HandiBus
Shikaoi Exchange Program
Adult Ballroom Dance
Seniors Jamboree
Community Grant Funding

Highlights

- An estimated 5500 residents took part in the Kids Korral activities. An increase of 63% from 2018.
- Overall attendance estimated at 18,000 participants.
- 12,000 visitors utilized the Park N Ride service.

Pancake Breakfast

- More than 50 volunteers were required to support this year's breakfast.
- Only 2 bags of garbage was produced from the breakfast. This equates to 92% of waste diverted to compost or recycling.
- An estimated 1,200 guests in attendance.

New this year

Strongest Man and Women Competition. The Alberta Strongman Association hosted the 'Strongest Man and Woman' competition inside the Heritage Park Pavilion. Some of the events included:

- Hay Bale Yoke
- Car Deadlift
- Team Truck
- And many more



Coming next quarter

Canada Day Celebrations
HandiBus
Shikaoi Exchange Program
Summer Programs
Outdoor Movie
Regional Programming
Community Grant Funding



29 New Clients

In addition to regularly scheduled medical appointments, the HandiBus Program offered the following group trips to our clients this quarter:

Fresno Bros., TransAlta Tri Leisure Centre, Westland Market Mall, Queen Street Medical Centre, Village at Pigeon Lake, Walmart, Sunrise Plaza, Kingsway Garden Mall, Century Mile Casino, Premium Outlet Mall, Seniors' Strawberry Tea, Dare to Age Well Conference, Generations Celebration, Greenland Garden Centre and St. Albert Mall

BUS

Single Rider Trips

April	58
May	42
June	49

Group Trips

April	32
May	64
June	43

Mobility Aids Used

	Wheelchairs	Walkers & Canes	Attendants
April	26	36	8
May	4	30	2
June	4	14	2

Kilometers Travelled

April	842.1
May	563.4
June	583.6



VAN

Single Rider Trips

April	273
May	240
June	234

Group Trips

April	8
May	6
June	10

Mobility Aids Used

	Wheelchairs	Walkers & Canes	Attendants
April	10	90	6
May	10	85	18
June	12	98	12

Kilometers Travelled

April	1872
May	1962
June	1691

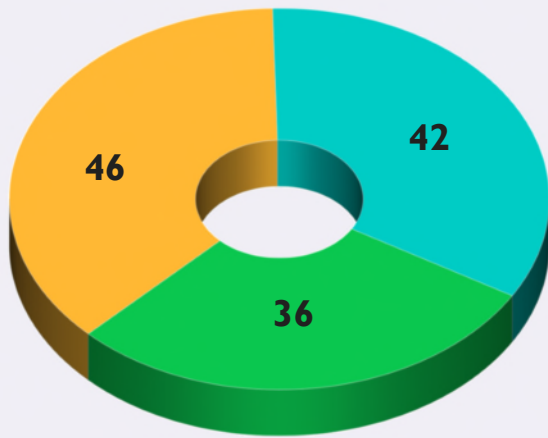


Adult Programs

Adult Ballroom Dance

- Based out of the downtown Community Centre, the Adult Ballroom dancing program continues to have consistent registration numbers with many repeat registrants.
- Each session runs for 6 weeks and includes instruction in Waltz, Rumba, Jive & Foxtrot.

2017 2018 2019



Seniors' Jamboree

- Held the first Sunday of every month, the Seniors' Jamboree features live music, coffee, snacks and an afternoon of dancing and friendship.
- Typical Attendance Per Jamboree is 75-100 seniors.



Community Initiatives Grant Program

Budget allocation: \$18,000.00

1.	Number of Groups Requesting Funding	11
2.	Number of Groups Funded	6
3.	Total Funding Requested (To end of 2nd Quarter)	\$49,300.90
4.	Total Funding Allocated (To end of 2nd Quarter)	\$7,490.00

The community initiatives grant program continues to be popular with the event and festival organizers in our Community.

The bulk of the grant requests are typically received during the third quarter. This is in direct correlation with peak event and festival season.

Shikaoi Exchange Program

- Long-stay participant Peggy Leipert arrived in Shikaoi on April 21 and returned back to Stony Plain on June 20.
- Her 90 days in Shikaoi were spent supporting the local schools and immersing herself in the numerous events and festivals in our sister community.
- This is Peggy's 4th trip to Shikaoi as part of the Long Stay Volunteer Program.





Facility Operations

Heritage Park

PAVILION

The Pavilion was booked for a total of 510.5 hours in Q2. Usage included six tradeshow, two large events (Farmers Days and 4-H), 2 banquets and 114 hours of Pickleball. The Pavilion was at 60% utilization this quarter.

*Utilization based on Prime Booking Hours of Mon-Fri 4-10 pm and Sat-Sun 8am-2 am for a total of 852 possible hours in Q2. There were 1,378 total hours available.

BANQUET HALLS

Combined, the Parkland and Spruce Grove Halls were booked for a total of 400.5 hours in Q2. This included 6 banquets, 8 conference bookings and three weddings. The hours total up to a 47% total utilization in these halls.

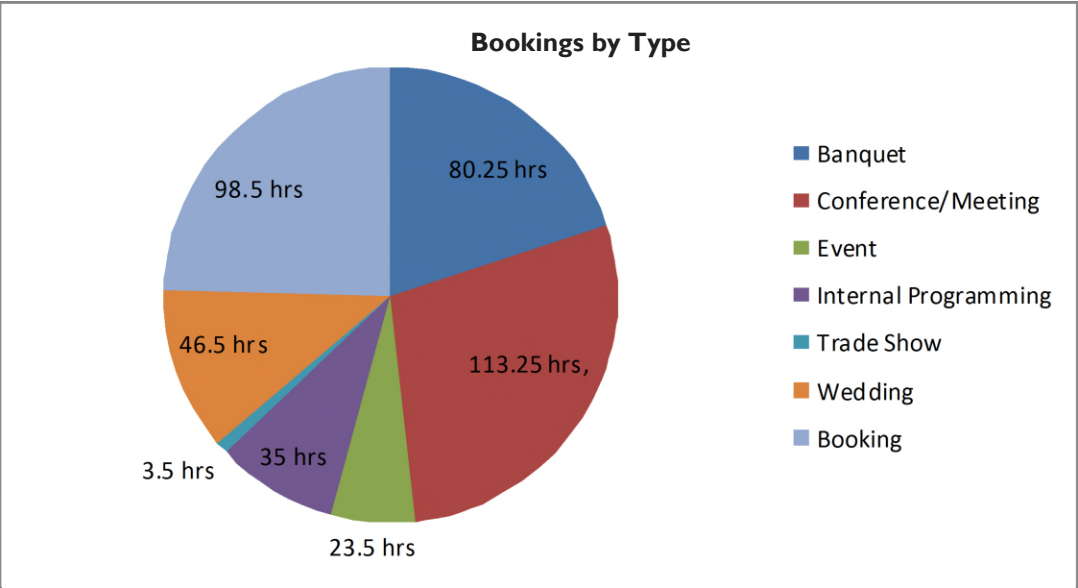
*Utilization based on Prime Booking Hours of Mon-Fri 4-10 pm and Sat-Sun 8am-2 am for a total of 852 possible hours in Q2. There were 1,378 total hours available for each Hall.

Did You Know:

The Stony Plain Pavilion plays host to 14 annual large events every year including Mini Monster Bash, Rotary Run for Life, the Great White North Triathlon, and the Kinsmen Christmas Hampers just to name a few. The size of this facility has allowed the events to grow and flourish year after year.

Did You Know:

Our operations crew designed and built the flower boxes and bench planters at Rotary Park. In addition to much needed deck repairs at the park they also got creative and designed a “snoopy” dog house cover for a power box at Rotary Park.

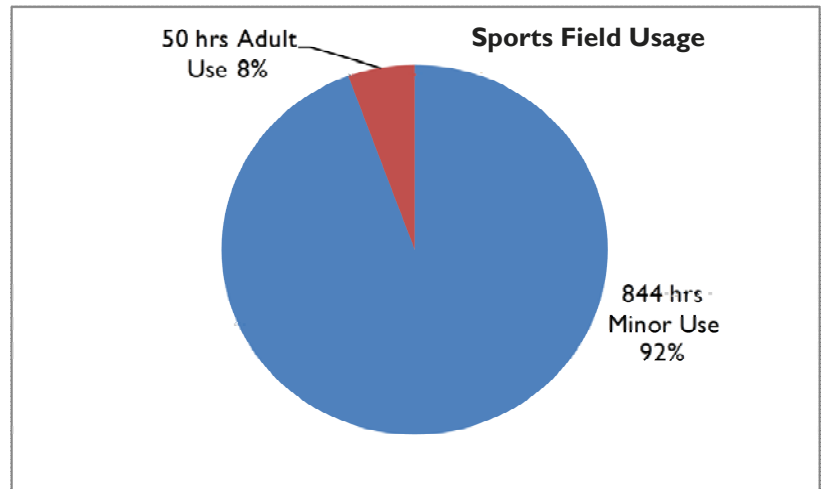
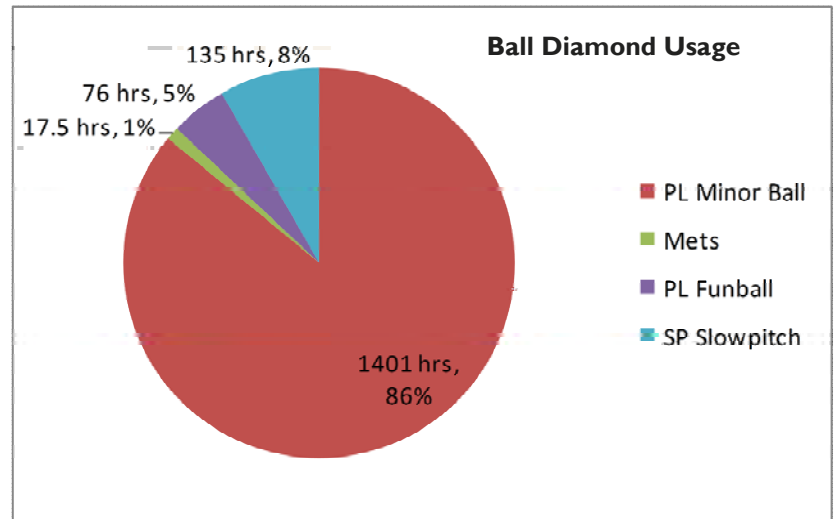




Sports Fields and Diamonds

Q2 Ball Diamond Usage was a total of 1,629.5 hours with 1,401 (87%) of those being at the Minor sports level. An additional 228.5 hours adult use rounded out Q2. There was a total of 894 hours booked on the Sports Fields this quarter with 92% of usage being at the Minor level (includes football and soccer).

Fields are available for rental Mon-Fri 12pm to 9pm & Sat-Sun 8am to 9pm.



Facility Operations

This hard working crew of five completed 110 work orders this quarter, 22 of which were internal jobs. Development of a preventative maintenance program, repair of all Christmas decorations, rebuilding picnic tables and bleachers are second nature to this group. This crew is also responsible for the inspection and maintenance of 25 playgrounds every month.



April and May the golf course remained closed while all 18 greens were renovated by removing the old turf, amending the soil underneath, re-shaping and contouring and then installing new bent-grass sod. Opening day for play on the new putting surfaces was May 31st which was on schedule with what was communicated to our membership and the golfing public.

The picture on the right shows another small project that was completed on hole #6 to enhance playability and complete the work required after Briarwood Way was built through the golf course in 2016.

The drainage project that took place on the driving range and on portions of the golf course was completed and was put through numerous tests throughout the entire month of June which unfortunately saw plenty of days with above average precipitation.



Golf Course

Food & Beverage Update

Our new F and B operation was building plenty of momentum with daily business and major events such as a Member's Menu Tasting, Easter Brunch and Mother's Day Brunch.

In addition, we are hosting numerous non-golf related functions including parties, corporate retreats and Rotary functions.



Leagues

Commencement of all our leagues got underway in June. Changes for 2019 include more involvement with the new Food and Beverage operation as well as the return of a shotgun start for our Thursday Men's League. Growth, participation and post-round activities have been experienced early on and will continue to see momentum for the remainder of 2019 and into 2020 when we return to a full season of operation.

Junior Lessons

The always popular "Junior-junior" golf camps were well attended during May and June. This introductory golf program saw 45 golfers aged 4 through 9 learn basic golf skills in a safe and fun learning environment. Participants who graduated through the camp have been seen regularly on our 4-hole mini-loop golf "Small-Fry" golf course that is free of charge all season long and a great place for younger golfer to hone their skills.

Marketing and Promotions

This season all of our adult players who choose to take a power cart also receive a \$10 food and beverage daily voucher. This has been very well received and helped to drive traffic upstairs.

Friday Nine & Dine as well as our Free Junior with a Paid Adult promotion on Sunday's are both promotions that are continuing to see growth as we work into the summer months.



The "Tex-Mex" salad is quickly becoming a favorite of some of the patrons to our golf course this Spring!



Corporate Services—Financial Services

Budget Position

Municipal Operating Budget
The Corporate & Long Term Planning Policy C-FS-019 requires quarterly reporting on operating and capital budgets to Council.

Net taxes sits above budget, however as school requisitions are paid quarterly, this line item will decrease.

Annual Surplus before Other Revenue, sits in a surplus position,, however this includes tax revenues for the full year, and only six months of expenses.

Town of Stony Plain Unconsolidated Statement of Operations			
	Budget 2019		Actual 2019
Revenue			
Net Taxes available for municipal purposes	\$ 17,277,519		\$ 21,213,480
Sales & user charges	12,756,507		5,776,041
Franchise and concession contracts	3,151,283		1,601,111
Government transfer for operating	2,520,611		1,059,569
Fines	971,500		148,846
License & permits	484,000		313,816
Investment income	248,400		129,885
Rentals	588,424		276,217
Other	516,985		471,691
Penalties & costs on taxes	224,000		129,345
	<u>\$ 38,739,229</u>		<u>\$ 31,120,001</u>
Expenses			
Recreation & culture	\$ 10,533,877		\$ 5,057,467
Utilities	9,522,353		3,639,823
Protective services	8,058,465		2,757,906
General government	6,453,546		3,019,957
Transportation	5,229,330		1,199,650
Development	2,982,736		1,196,928
	<u>\$ 42,780,307</u>		<u>\$ 16,871,731</u>
Annual Surplus (Deficit) Before			
Other Revenue	<u>\$ (4,041,078)</u>		<u>\$ 14,248,270</u>

Balance Sheet

This balance sheet does not include the consolidation of the Town's ownership of the Tri-Leisure Centre, the Library or FCSS which are consolidated into the Town's balance sheet at fiscal year end.

Town of Stony Plain					
Balance Sheet					
Unaudited					
			June 30, 2019	March 31, 2019	December 31, 2018
Financial Assets					
Cash & Cash Equivalent			\$ 21,187,940	\$ 9,668,340	\$ 13,248,276
Receivables			12,535,368	3,633,929	8,021,170
Land held for Resale			117,990	117,990	117,990
Investments			17,902,345	19,717,066	24,762,715
			<u>\$ 51,743,643</u>	<u>\$ 33,137,325</u>	<u>\$ 46,150,151</u>
Liabilities					
Accounts Payables and Accrued Liabilities			\$ 6,910,472	\$ 5,492,195	\$ 11,153,513
Deposit Liabilities			1,832,941	1,891,415	1,893,793
Deferred Revenue			15,080,688	16,017,634	16,972,492
Long-term Debt			23,480,155	23,842,499	24,134,577
			<u>\$ 47,304,256</u>	<u>\$ 47,243,743</u>	<u>\$ 54,154,375</u>
Net Financial Assets (Debt)			<u>\$ 4,439,387</u>	<u>\$ (14,106,418)</u>	<u>\$ (8,004,224)</u>
Tangible Capital Assets					
Tangible Capital Assets			\$ 227,943,958	\$ 227,943,958	\$ 228,665,503
Prepaid Expenses			2,770	2,770	229,769
Inventories for Consumption			299,084	148,843	148,843
			<u>\$ 228,245,811</u>	<u>\$ 228,095,571</u>	<u>\$ 229,044,115</u>
Accumulated Surplus			<u>\$ 232,685,198</u>	<u>\$ 213,989,153</u>	<u>\$ 221,039,891</u>

Capital Projects

There are 44 municipal capital carryforward and replacement projects in progress for the 2019 fiscal year. \$3,174,137 has been spent of the budgeted \$27,915,051 (11.4%) Of the 44 projects 18 are carried forward from 2018 or earlier. The RCMP Building, Downtown Library and Downtown Phase III represent 48.72% of the capital budget.

Capital Projects - Carryforwards & Replacements		Budget	Expenditures	Status
11.BG001	POOL LIFECYCLE UPGRADES/FILTER SYSTEM	\$241,113	\$116,249	In progress
11.BG012	HERITAGE PARK PHASE 3	\$258,502	\$4,868	In progress
14.RS004	BRIARWOOD WAY	\$229,146	\$39,429	In progress
14.SS001	GOLF COURSE STORM MGMT SYSTEM	\$85,685	\$56,842	In progress
15.RS001	HWY 779 SIDEWALKS	\$827,101		
16.BG002	TOWN OFFICE EXPANSION	\$283,932	\$21,388	In progress
16.LM001	FIRE SERVICES TRAINING GROUNDS - PHASE I	\$100,000		
16.RS001	BOUNDARY ROAD	\$653,949	\$248,475	In progress
17.BG001	RCMP FACILITY	\$3,437,158	\$1,310,852	In progress
18.BG001	FIREHALL VENTILATION	\$67,832	\$57,636	Complete
18.BG002	LIBRARY	\$3,560,667	\$8,866	In progress
18.LM001	BURIAL OF POWERLINES	\$335,874	\$335,874	Complete
18.LM003	SIGNAGE STRATEGY - PHASE I	\$90,880	\$61,923	Complete
18.LM004	UPGRADES TO OFFLEASH PARK	\$18,830	\$4,553	In progress
18.ME010	TRAFFIC MONITORS	\$20,000		
18.RS001	2018 SIP	\$470,182	\$1,728	In progress
18.RS002	DOWNTOWN PHASE 2	\$1,425,197	\$205,548	In progress
19.BG002	PW BUILDING DESIGN	\$115,000		
19.RS004	JP II ROAD/INFASTRUCTURE	\$525,000	\$16,183	In progress
19.SS001	OLD TOWN NORTH STORM WATER	\$450,000	\$14,995	In progress
19.VE006	FIRE ENGINE 3-1 REPLACEMENT	\$930,000		
19.RS003	NEW SCHOOL INFASTRUCTURE	\$3,500,000	\$74,907	In progress
19.LM002	SIGNAGE STRATEGY PHASE 2	\$168,200		
19.BG004	REC CENTRE DESIGN	\$500,000		
19.RS002	DOWNTOWN PHASE 3	\$6,601,500	\$275,220	In progress
19.LM001	CEMETARY PHASE 3B	\$2,000,000		
19.RS001	PRE-EMPTIVE TRAFFIC LIGHTS	\$200,000		
VARIOUS	2019 FACILITY LIFECYCLE	\$90,000	\$39,155	In progress
VARIOUS	2019 PARKS & OUTDOOR REC UPGRADES	\$60,000		
VARIOUS	2019 VEHICLE PURCHASES	\$315,000	\$125,818	In progress
VARIOUS	2019 EQUIPMENT REPLACEMENT	\$354,303	\$153,628	In progress
Total		\$ 27,915,051	\$ 3,174,137	

2019 Corporate Plan Initiatives

Initiative	Fire Dept. Master Plan Renewal
% Spent	0%
Budget	\$70,000

Initiative	Municipal Development Standards Update
% Spent	0%
Budget	\$75,000

Initiative	Downtown Redev. Phase III & IV
% Spent	2.89%
Budget	\$9,527,310

Initiative	Signage Strategy Phase II
% Spent	0%
Budget	\$168,200

Initiative	Community Rec Centre Design
% Spent	0%
Budget	\$500,000

Initiative	Cemetery
% Spent	0%
Budget	\$2,000,000

Initiative	Stony Central School Servicing
% Spent	2.14%
Budget	\$3,500,000

Initiative	South Park Drive Extension
% Spent	0%
Budget	\$75,000

Initiative	Municipal Development Plan Update
% Spent	6.33%
Budget	\$105,000

Initiative	Pre-Emptive Traffic Light System
% Spent	0%
Budget	\$200,000

Initiative	Old Town North Storm Water Mgmt
% Spent	3.33%
Budget	\$450,000

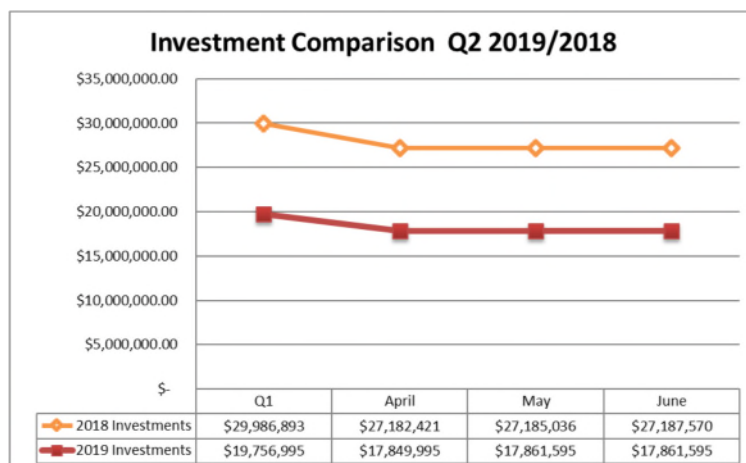
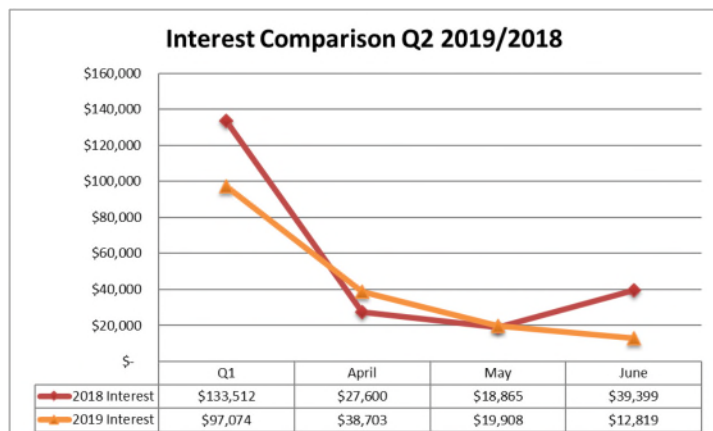


Operating Initiatives and Projects				
	Budget	Expenditures	Status	Comments
General Government				
Audio Visual Council Chambers	\$21,777	\$ 11,291	In progress	
OCAO				
Cultural Public Art	\$67,250	\$ 73,250	Complete	
Corporate Services				
Performance Measurements	\$20,000	\$ 550	In progress	
Bellamy Implementation	\$44,000	\$ 7,790	In progress	
OnBase Implementation	\$35,000	\$ 3,410	In progress	
Planning & Infrastructure				
Cemetery Study	\$99,643			
Areas of Transition / Old Town	\$168,100	\$ 1,199	In progress	
Urban Forestry	\$40,000			
Trails Master Plan	\$50,000			
Community & Protective Services				
Community Engagement Recreation	\$87,844	\$ 11,350	In progress	
Firefighter Equipment	\$55,000	\$ 15,304	In progress	
	\$688,614	\$124,145		

Investments

The Town is maintaining an investment portfolio that is a mixture of long term and short term maturities; permitting the Town to earn a rate of return while ensuring adequate cash flow, as per Policy C-FS-025, Cash Management & Investments. The Town has \$17,861,595 in investments as of June 30, 2019. \$1,000,000 is invested in short term investments at local financial institutions, and the value of the portfolio with the investment firm is \$18,091,341 (market value). The portfolio is a mixture of cash and cash equivalents, fixed income (bonds rated A to AAA) and short to medium term investments. Administration continues to monitor cash and investments to maximize the Town's return while still maintaining an available cash flow.

Investments were slightly lower in Q2, as cash flow requirements from large capital projects continue to draw down funds used for investment. With tax revenue being collected it is expected that investments will increase in Q3.



The first quarter interest trend is similar to last year, the reason it is slightly lower is that the overall portfolio has decreased compared to 2018 as large capital projects have increased cash flow requirements.



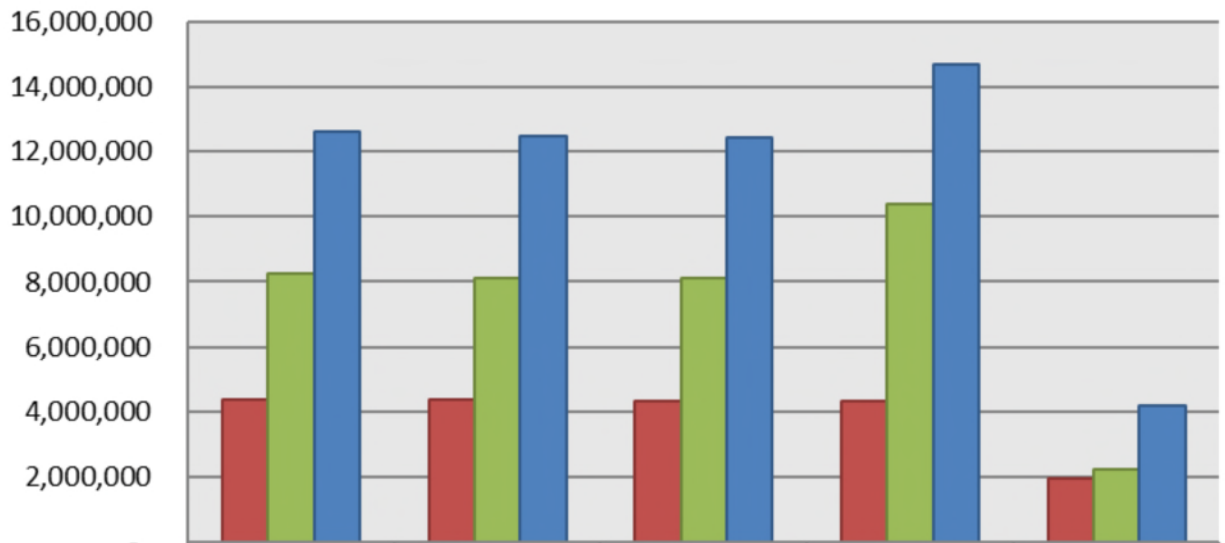
Reserves

As per Policy C-FS-027 Accumulated Surplus (Reserves) the Town of Stony Plain recognizes that reserves are vital to the municipal financial health. Healthy levels of reserves enable the Town of Stony Plain to:

- Plan for the future operating and capital needs of the municipality
- Plan for contingencies
- Help to avoid interest expense for debt
- Generate investment income
- Deal with the ebb and flow of cash management throughout the fiscal year.

The Town currently maintains 35 reserves for capital, operating and utility purposes. The policy requires a quarterly reporting of reserve balances. The 2019 projected year-end balance of \$4,183,048 includes operating and capital commitments and budgeted transfers to be made.

Reserves as of June 30, 2019



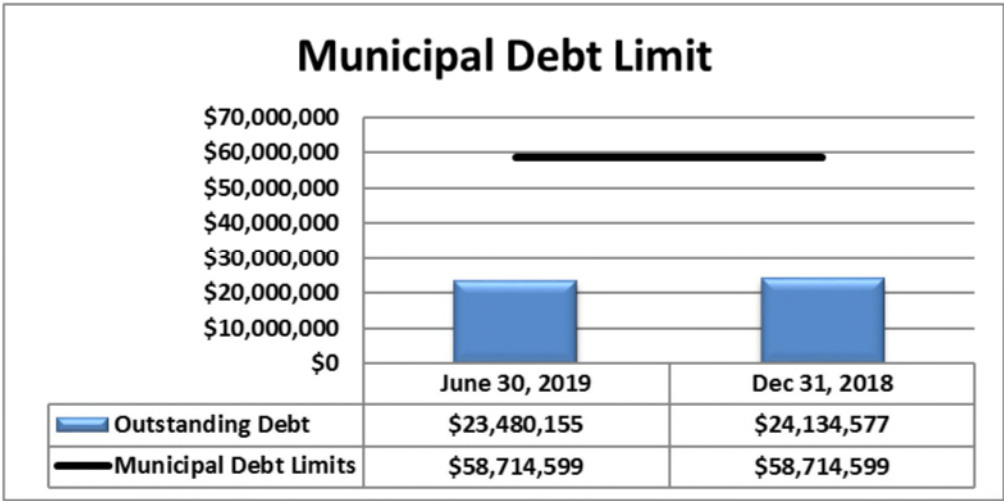
	Q1	April	May	June	Yearend Projected Balance
■ OPERATING RESERVES	4,381,257	4,354,411	4,317,664	4,317,136	1,965,413
■ CAPITAL RESERVES	8,240,046	8,100,295	8,105,069	10,359,987	2,217,635
■ TOTAL RESERVES	12,621,303	12,454,706	12,422,733	14,677,123	4,183,048

2019 CAPITAL RESERVES	Q1	April	May	June	Yearend Projected Balance
LIFE CYCLE RESERVES					
Life Cycle - Common Services	112,701	112,701	112,701	132,701	17,701
Life Cycle - Arena	352,788	352,788	352,788	377,788	353,038
Life Cycle - Pool	218,259	218,259	218,259	228,259	197,578
Life Cycle - Community Center	184,102	184,102	184,102	189,102	189,102
Life Cycle - Heritage Park	1,383,066	1,321,028	1,321,028	1,388,028	319,863
Life Cycle - Parkland Building	102,664	102,664	102,664	107,664	107,664
Life Cycle - Library	233,760	233,760	233,760	273,760	40,093
Life Cycle - Town Admin Bldg	295,300	278,130	273,912	298,912	36,368
Life Cycle- Firehall	203,552	145,916	145,916	155,916	125,916
Life Cycle- Youth Centre	80,409	80,409	80,409	80,409	80,409
Life Cycle- Outdoor Rec	79,220	79,220	79,220	105,580	45,580
Life Cycle- Forest Green Plaza	30,000	30,000	30,000	45,000	45,000
Life Cycle - Old Firehall	10,000	10,000	10,000	15,000	15,000
CAPITAL EQUIPMENT REPLACEMENT					
Fire Truck/Equipment Replacement	366,918	354,840	354,795	504,457	22,448
Capital Equipment Replacement	292,448	292,448	292,448	579,130	286,474
GENERAL CAPITAL RESERVES					
Capital Reserve - Roads	488,959	488,959	488,959	663,959	77,577
Capital Reserve - Water	940,467	981,954	983,810	1,656,989	(417,743)
Capital Reserve - Sewer	1,389,260	1,354,142	1,356,701	2,090,375	(244,020)
Capital Reserve - Storm	50,771	50,953	51,050	101,085	1,085
Capital Reserve - Waste Mgmt	84,312	84,615	84,775	89,832	89,832
OTHER RESERVES					
Economic Development & Regional Reserve	50,000	50,000	50,000	50,000	50,000
Recreation & Culture Reserve	341,396	341,396	341,396	341,396	341,396
Trails Reserve	131,119	131,119	131,119	136,119	136,119
Public	179,847	180,493	180,834	180,958	30,958
General Purpose	626,272	620,441	624,465	567,526	270,155
Golf Course	12,456	12,958	12,958	42	42
CAPITAL RESERVES	8,240,046	8,100,295	8,105,069	10,359,987	2,217,635
2019 OPERATING RESERVES	Q1	April	May	June	Yearend Projected Balance
Mural Preservation	55,455	55,455	55,455	65,455	65,455
Tax Levy Stabilization	1,278,202	1,265,789	1,245,583	1,279,808	218,097
UT Rate Stabilization	990,147	992,950	994,826	995,507	498,234
Snow Removal	300,461	300,461	300,461	300,461	200,461
Safety Rebate Reserve	79,471	76,706	72,974	69,389	89,099
Public Art Reserve	245,379	225,279	208,137	221,129	217,129
Policing and Public Safety Reserve	1,284,517	1,287,132	1,287,998	1,165,192	550,131
Legacy Reserve	60,080	63,094	64,685	115,262	41,762
Technology Reserve	87,545	87,545	87,545	104,933	85,045
OPERATING RESERVES	4,381,257	4,354,411	4,317,664	4,317,136	1,965,413
TOTAL RESERVES	12,621,303	12,454,706	12,422,733	14,677,123	4,183,048

Both Water & Sewer are in a negative position as they reflect the future commitments related to Downtown Phase 3 & 4

Debt

The Town of Stony Plain's Debt Management Policy C-FS-002, outlines the types of debt and financing the Town may undertake. Under the Municipal Government Act, Alberta Regulation 255/2000, the debt limit for the Town is calculated at 1.5 times its revenue, and the debt service limit is calculated at 0.25 times such revenue. The Policy stipulates that the Town will adhere to the debt limit set by the MGA. The Town Manager or designate shall report quarterly to council regarding the Town's compliance with this policy. The current debt outstanding as of June 30th, 2019 is \$23,480,155. The outstanding debt is 39.99% of the legislated debt limit.

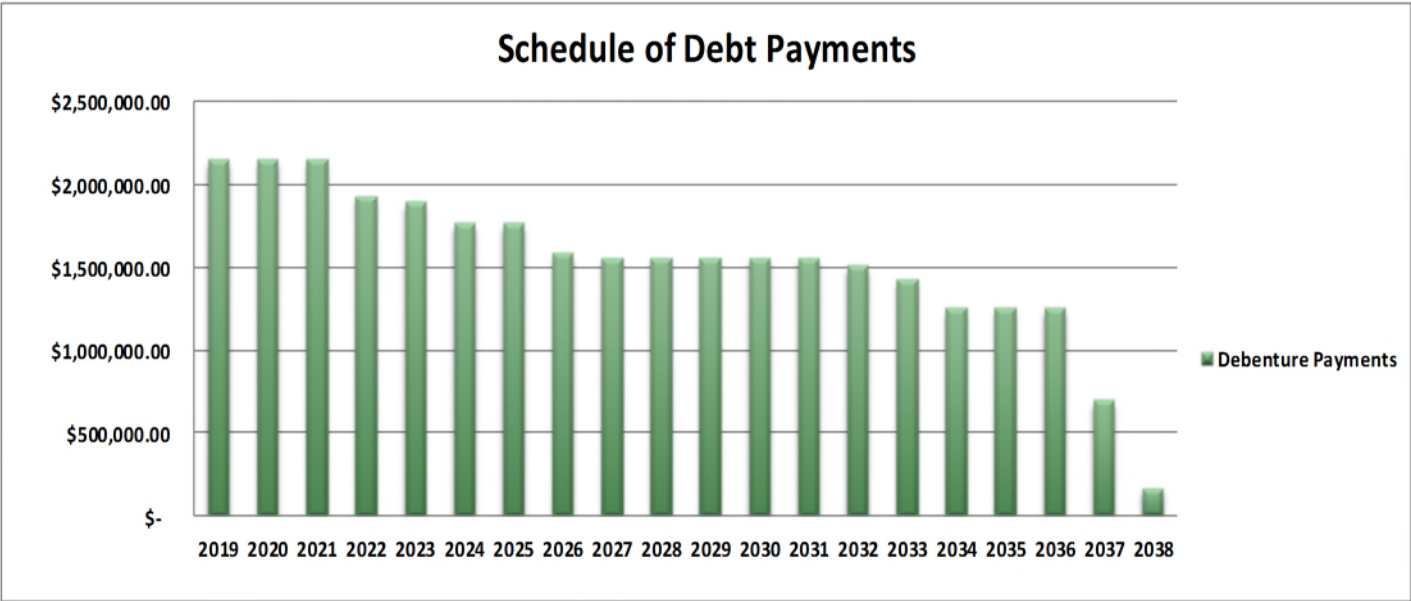
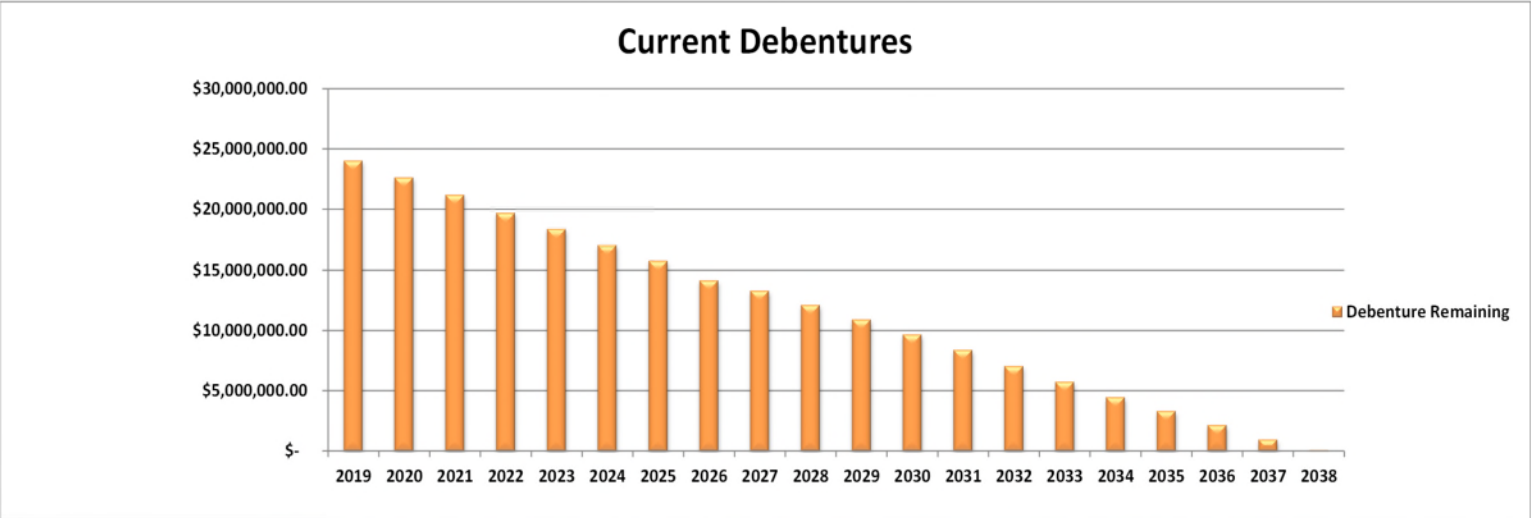


DEBT LIMIT	June 30, 2019	Dec 31, 2018
Municipal Debt Limits	\$ 58,714,599	\$ 58,714,599
Outstanding Debt	\$ 23,480,155	\$ 24,134,577
Total Debt Limits available	\$ 35,234,444	\$ 34,580,022
Municipal Debt Service Limit	\$ 9,785,767	\$ 9,785,767
Current Debt Service Level	\$ 2,159,321	\$ 1,986,444
Service on Debt Limit Available	\$ 7,626,445	\$ 7,799,323

The remaining debt limit available is \$35,234,444 (60.01%).



Debentures

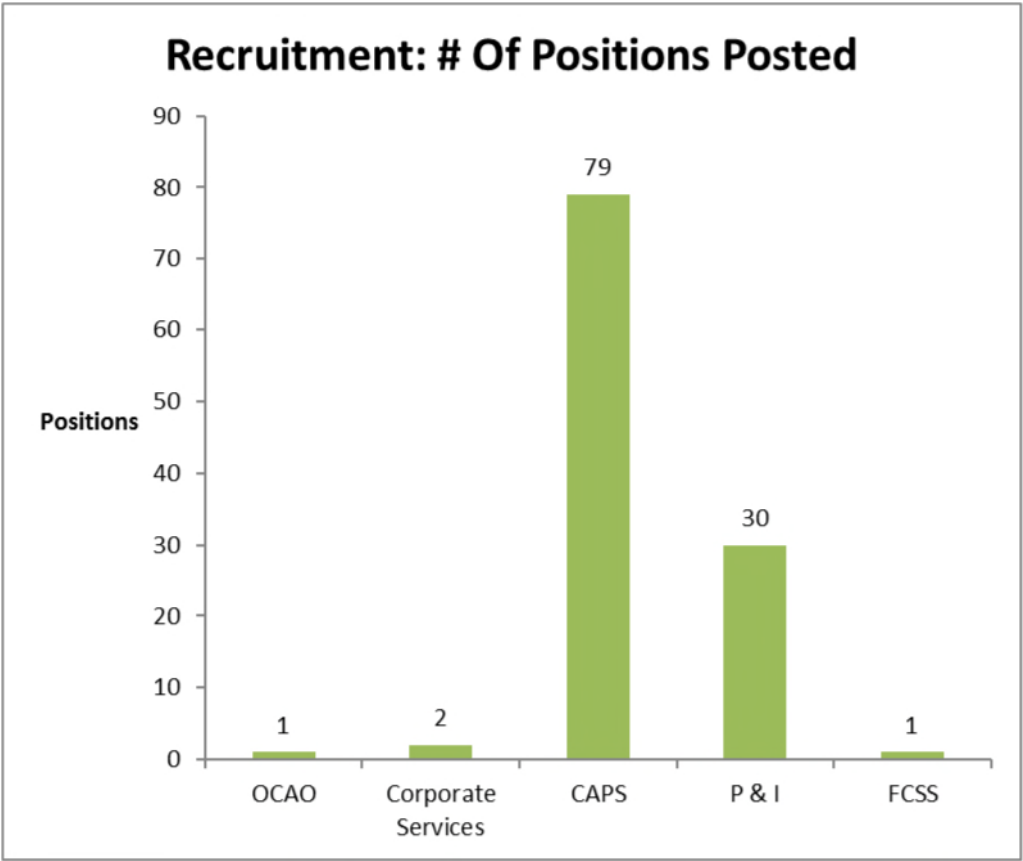


Conclusion

Administration continues to operate and provide municipal services within the operating and capital budgets. The Town of Stony Plain maintains a stable financial position. The Town draws on reserve balances, grants and debt to fund capital projects for the benefit of the community.



Human Resources





Legislative Services

